

# JOHN DAVIS

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## EXPERIENCE

### **Heyden Supply** (Atlanta, GA)

April 2017 - April 2018

Sales Manager - Heyden Supply is a concrete and foundation supply company. My day-to-day responsibilities are to meet with residential construction companies, residential developers and commercial construction companies to discuss how we can lower their cost with materials such as rebar, concrete and day-to-day materials needed to build foundations for their houses or commercial properties. Today I have brought in over \$3.5M worth of opportunities and built relationships with these companies to continue to build a strong pipeline.

### **ProFloors LLC** (Atlanta, GA)

Sept 2015 - July 2016

Account Manager - Personal responsibilities included growing and building the contractors commercial construction portfolio. Main achievements were acquiring 4 multi-family residential apartment complexes, establishing relationships with multiple construction companies, including Rand Construction, YLH Construction, Brasfield and Gorrie, and LaVista Associates, which generated approximately \$3 million dollars.

### **Certified Finishes** (Smyrna, GA)

Aug 2011 - Sept 2014

Account Manager - Responsible for bringing in new business as well as maintaining inherited accounts and relationships. Secured an account with the Georgia Aquarium and brought in more than \$2 million in revenue from them and additional projects.

### **The Erosion Company (TEC)** (Cherokee, GA)

May 2006 - Aug 2008

Account Manager - Acquired new accounts in Charleston, SC, Hilton Head, SC, and Savannah, GA. Secured business with Malphrus Construction Company in Bluffton, SC for a 4,000 acre Live/Work/Play Community as well as other large tract communities in the area. Worked with Charleston, SC home builders to fulfill their erosion needs while expanding their neighborhood communities.

### **Occupied Renovations LLC** (Norcross, GA)

Feb 2002 - June 2004

Account Manager - While working to bring in new commercial accounts to grow their portfolio I succeeded in securing \$3+ million dollars worth of flooring installation services to Pattillo Construction Company.

## NFL CAREER

1987 - 1994

Drafted by the Houston Oilers in 1987-1988. Became a free agent to the Buffalo bills in 1989 and spent the next 6 years as an offensive lineman. Participated in Superbowl 25, 26, 27, and 28. Recipient of the Ed Block Courage award from the Buffalo Bills and the NFL in 1993.

## EDUCATION

### **Georgia Institute of Technology** (Atlanta, GA)

1983 - 1987

Awards and honors included: Football All-American 1985 and 1986, Georgia Tech sports Hall of Fame inductee 1991, Member of the 100 Year All Time Georgia Tech Football Team, Inducted as an ACC Legend in 2014

## COMMUNITY INVOLVEMENT

In 1993, my wife and I founded Georgia Mountains Hospice, one of the only non-profit ran hospices in North Georgia. This foundation is one of my proudest accomplishments to my community and over the past 24 years we've raised approximately \$600,000, 100% of which goes to patient care.